**CITIBANK N.A.**

Citibank N.A. is handling the banking needs for company clients. The services we’re providing are to cater to the needs of companies, specifically mid-large companies. Currently we’re developing an internship program named “Commercial Bank Associate”, basically our Talent Management program, from which we’re hoping to find young talents / fresh grads to be groomed as our future Commercial Bankers. The program itself will be conducted in 2 x 6 months period. Each candidate must “graduate” the 1st half prior to continuing to the 2nd.

The job specification would be as follows:
1. Fresh Graduates with min GPA of 3.00. Economy / business background is preferable.
2. This is not a part time position. The internship will be an 8am to 5pm working duration, and there’s a career opportunity of permanent position upon good performance appraisal.
3. Fluency in English. English will be mainly used for daily conversation. Additional language fluency (such as Mandarin) will be an advantage.
4. Drive / passion to succeed.
5. Passion in the banking industry.

Send your application to: Mr. Thomas email: paulus.thomas.moningka@citi.com and cc to aputri@binus.edu

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**Bank of Tokyo – Mitsubishi UFJ**

**TALENT RECRUITMENT PROGRAM**

General requirement:
1. Bachelor degree (max. age 25)
2. Master degree (max. age 27)
3. From reputable university
4. GPA min 3.00 out of scale 4.00 or equivalent
5. Fluent in English (writing and spoken)
6. Japanese speaking is an advantage

Application submission:
Send your application with CV, academic record, resend photo 4x6 to trp_btmu@id.mufg.jp and cc to aputri@binus.edu

Put application code (TRM) on the right top corner of the envelope or subject if sending with email, before 20 January 2012.

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**PT Sukses Bersama Action Coach**

International business coaching company who help small, medium, big size business with their sales, marketing, management, team building, and success business. We are looking for:

*(continued on page 2)*
Business Coach
(Jakarta Raya)

Requirements:
If you are someone who is:
• Confidence & committed person
• Passionate about learning & helping people
• Desire to grow
• Possess good people skills, both great communicator & listening skill
• A team player
• Well groomed
• Age between 23 to 37 years old, male & female

Then you might be the ONE we are looking for as an ActionCOACH Business Coach. If this is who you are and what you want. Submit your application with recent photograph to:

Ms. Citra Ayu Pujirama: citraayupujarama@sbaactioncoach.com and cc to aputri@binus.edu

Wisma Antara Building suite 1407
Jl. Merdeka Selatan No.17
Jakarta Pusat – 10110

PT Intanwijaya International Tbk

PT. Intanwijaya International Tbk (before was PT Intan Wijaya Chemical Industry) was established in 1982 as producer of formaldehyde and formaldehyde resin products. Factory is located at Jl. Trisakti (UKA Complex) in Banjarmasin City, South Kalimantan. We are serving domestic as well as export market. We are looking for:

Finance Manager
(Jakarta)

Job Description:
• Cash flow modeling in excel
• Analyzing financial reports and business of company
• Structuring and research in financial transactions
• Liaise with executives of large corporation
• Understand business in general

Requirement:
• Master graduates in Finance (M.B.A)
• Min. 3 year working experience in Finance or Business Development services
• Good communication skills in English (both oral and written) and Mandarin.

You can send your Curriculum vitae and transcripts to Ms. Nur Rahmania: rahmania.nur@gmail.com and cc to aputri@binus.edu

Rocket Internet Indonesia

Rocket Internet (www.rocket-internet.de) is one of the biggest IT incubators in the world, with more than 200 portfolio companies in the globally and offices on every continent. Our previous investments include Groupon, LinkedIn and Facebook. With Groupon, we are responsible for all of its operations outside of the US and we have now introduced it in more than 40 countries worldwide including Indonesia. In Europe we have build an e-commerce giant selling more than 30,000 pairs of shoes per day and generates 100mil Euros per month in revenue (www.zalando.co.uk and www.zalando.de). In Australia, we launched www.theiconic.com.au website in 45 days, growing from 0 to 150 employees over the time period. Expanding into South East Asia with a focus on Indonesia, Singapore and Malaysia, we aim to build the largest e-commerce website in the region.

PT Asuransi Raksa Pratikara

Asuransi Raksa Pratikara was established in 1975. Our service qualities enshrined in our professional, reliable, experienced and conscientious staff. Armed with the innovative insurance knowledge, we are constantly prepared to deliver high insurance services to our clientele. We are among the ten largest insurance companies in Indonesia in terms of gross written premium and are in league of the big five motor vehicle insurance. We offer career opportunities to young and talented people to be position as:

Management Trainee (Code: MT)

Requirement:
• Male/Female
• S1 freshly graduated from reputable university with min. GPA 3.00
• Age max 25 years old
• Have both excellent and analytical communication skills as well interpersonal skills
• Computer literate (MS Office)
• Excellent English language skill (Mandarin will be an advantage)
• Willing to be placed at all of our branches

If you feel that qualified for the above position, please send your complete CV and two recent photographs within two weeks to: personalia@araksa.com and cc to aputri@binus.edu

Please put code on the right top corner or subject.

PT Asuransi Raksa Pratikara
3rd Floor Wisma BSG
Jl. Abdul Muis No.40 Jakarta 10160
www.araksa.com

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Internship

Job Description:
Write and translate product description from English or another language, upload product information on the internet, help with the product logistics, liaise with other interns and perform online market research tasks.

Requirement:
• English and/or another foreign language
• Communication and writing skills
• Possess initiatives and can-do attitude

Interested applicants should prepare the following documents: CV, an essay demonstrating your taking initiatives, and can-do attitude. You can submit this in any form you prefer sent to Mr. Adi Nagara: anagara@rocket-internet.id and cc to aputri@binus.edu

PT IKBIZ

PT IKBIZ is a professional system integrator & ICT solution provider that is born to help for efficient strategy establishment and construction of ICT Business in Indonesia. We are very proud to be associated with major SI companies in Korea and Indonesia. We are also a technical partner of INKOPTAN (Indonesia National Agriculture & Fishery Cooperative). Currently we are looking for:

PROGRAMMER

Requirement:
• Intermediate - Expert in C, C++ and Java Programming (Visual Studio, Borland C/C++)
• Active and Passive English (recommended)
• Creative and Active
• Fresh Graduate are welcome

MARKETING

Requirement:
• Has good appearance
• Active and Passive English
• Good Presentation Skill
• Fresh Graduated are welcome

If you feel that qualified for the above position, please send CV and any supported documents to: Mr. Aron Han aron@ikbiz.com and cc to aputri@binus.edu

Submission will be closed at 20 January 2012.

PT Milestone Integrated Marketing Solutions

A small and growing integrated marketing solutions agency in South Jakarta. Handling local and international clients. Established since 2003 with young, dynamic and talented team. We are looking for:

Graphic Designer

Job Description:
Your role will be to design and develop concepts for the use of full campaign integrated marketing communication from concepting until the execution. Supervised directly by the Creative Director.

Requirement:
• Male/Female,
• Bachelor Degree Graduate,
• Good at both creative and technical designing,
• A Quick learner,
• Team work performer with high integrity.
• Preferably has a minimum of one year experience in an Advertising Agency/Graphic House.

Candidates must be able to use the following programs:
• Adobe Illustrator
• Adobe Photoshop
• In Design
• Macromedia Freehand
• Microsoft Office

If you feel that qualified for the above position, please send CV, Recent Portfolio and Recent Photograph to: Rian: Hrd.milestone@gmail.com and cc aputri@binus.edu

This vacancies will be closed on 29 February 2012.

PT Buana Varia Komputama

PT Buana Varia Komputama is a pioneer in medical healthcare software development company, located in Jakarta (Head Office), Java, Bali, Sumatera, and Sulawesi. We are inviting best character individuals that are willing to improve themselves, to grow with us.

PROGRAMMER (PROG)

Requirement:
• Having a diploma/bachelor degree from a reputable university majoring in Computer Science/Telecommunication/Informatics Eng/Informatics System/Electric Eng.

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- Experienced in the development of software related to communication tools.
- Previous hands-on experience in developing client and server side components for 3-tier client/server or web based application, C#/.Net, C++, and Java.
- Age between 20-30 years.

**SYSTEM ADMINISTRATOR (SA)**

**Requirement:**
- Having a diploma/bachelor degree from a reputable university majoring in Computer Eng/Information Eng/Electrical Eng.
- Mature; age between 20-25 years
- Having excellent technical experience in design, development and deploy network.
- Having good knowledge of networking such as cabling, computer hardware and
- PC trouble shooting, windows server and VM Willing to travel throughout Indonesia.

**ACCOUNTING SUPPORT (AS)**

**Requirement:**
- Having a diploma/bachelor degree from a reputable university majoring in Accounting.
- Computer literate.
- Having a min. 1 years experience in accounting Project but fresh graduate are welcome.
- Familiar with budgeting, asset management, auditing, acc software and SOP.
- Experience in accounting firm (K.A.P) will be an advantage.
- Having a good interpersonal & communications skills; be a good team player.
- Willing to travel throughout Indonesia.

**MOBILE PROGRAMMER**

**Requirement:**
- Bachelor or master degree from a reputable university majoring in Computer Science /Telecommunication / Electrical Engineering / Information Engineering / Information System.
- Min. 1 year experience in same position.
- Previous hands-on experience in developing client and server side components for 3-tier client/server or web based application, X-Code, Objective –C, Java, PHP for Android, Eclips, and IOS Platform.
- Mature; age between 20-25 years.
- Having excellent management skill is must, driven, result oriented but also a good team-player.

If you feel that qualified for the above position, please send resume, recent photograph, and relevant documents to Ms. Lina Yuniastuti: Lina.yuniastuti@bvk.co.id or hrd@bvk.co.id and cc to aputri@binus.edu

This vacancies will closed on 13 February 2012.

**IBM**

“IBM Campus Road Show: IBM Apprenticeship 2012 - Seminar and Recruitment”

The participants will be inspired, enabled, and empowered in a world class corporation working environment through in-class training, e-learning, individual and group workshops. They will manage real-world business issues through business unit assignments. Specifically, they will be exposed to both hard and soft skills by mastering the following topics: basic (IBM) key products and value propositions, (IBM) core processes, customer value method, and corporate (IBM) values and leadership competencies.

**Eligibility:**
- Fresh graduates (Bachelor degree) with no more than 1 year working experience
- Minimum GPA of 3 (out of 4)
- Deliver excellent result in non-academic activities

**Should you are interested:**
- Please e-mail your CV to: recruit@id.ibm.com
- CV format can be downloaded from: www.ibmapprenticeshipindonesia.com
- Please ensure that you state your preferred test location on the body e-mail

If you’re a fresh graduate or on the final year, you’re welcome to apply for the internship program. Submit your CV before January 31st, 2012.

You could also come to the IBM seminar on Monday, 27 February 2012, start from 08.30 WIB at Universitas Indonesia, Pusat Studi Jepang.

Registration Seminar:
Students and Alumni Relations Dept.
BINUS JWC, 3rd Floor, Room 300
Telp. +62 (21) 7202222 ext. 3201
Email: aputri@binus.edu

IBM
PT Bank DBS Indonesia (DBSI) Internship

DBS Group Holdings Ltd. has operations in 15 markets with a network comprising more than 250 branches/outlets and over 1,000 ATMs across 50 cities. It is a well-capitalized financial services group with “AA-” and “Aa1” credit ratings, among the highest in the Asia Pacific region. PT Bank DBS Indonesia (DBSI) was incorporated on 30 June 1989 under the name of PT Bank Mitsubishi Buana, a joint venture between The Mitsubishi Bank Ltd. and PT Bank Buana Indonesia later in 1997, DBS Bank Ltd. acquired the stake of Mitsubishi Bank Ltd. at PT Bank Mitsubishi Buana and became PT Bank DBS Buana. In October 2000 the Bank’s name changed to PT Bank DBS Indonesia. DBSI provides a full range of banking services including wealth management, corporate and consumer lending, trade finance, time deposits, current accounts, savings accounts, money market, and foreign exchange services. DBSI T&O offers several internship position in IT system analysis, software developer, technical writer, tester and T&O officer:

**IT –System Analyst**

**3-6 Months**

Requirements
- Study background major in Computer Science or Information System
- Good command in English (verbal & written)
- Strong knowledge of System Analysis, Project Management, and SDLC
- Experience in any web programming and SQL database related project
- Strong analytical skill, detail-oriented, hard working and passionate to learn
- GPA min. 3.00 (Scale 4.00)
- Has completed at minimum 2 years study in university

What will you learn?
- IT Project Management
- Banking operation processes
- Best practice in project documentation
- Regulatory Standards in Banking Industries (such as Monetary Authority of Singapore and Bank Indonesia regulation)

**IT –Programmer**

**3-6 Months**

Requirements
- Study background major in Computer Science or Information System
- Good command in English (verbal & written)
- Strong knowledge or any project experience in ASP.NET, PHP, Visual Basic, HTML, or SQL
- Good programming skills preferably in web programming
- Able to work both in team and individual
- GPA min. 3.00 (Scale 4.00)
- Has completed at minimum 2 years study in university

What will you learn?
- IT Project Management
- Banking operation processes
- Best practice in project documentation
- Regulatory Standards in Banking Industries (such as Monetary Authority of Singapore and Bank Indonesia regulation)

**IT –Technical Writer**

**3-6 Months**

Requirements
- Study background major in Computer Science or Information System
- Good command in English (verbal & written)
- Sufficient knowledge of computer applications (i.e. MS Office)
- Good knowledge of SDLC
- Basic knowledge and understanding in ASP.NET, PHP, HTML, and SQL
- Basic knowledge and understanding in Networking Technologies
- Strong analytical skill, detail-oriented, hard working and passionate to learn
- GPA min. 3.00 (Scale of 4.00)
- Has completed at minimum 2 years study in university

What will you learn?
- IT Application and Infrastructure Environment in Banking industry
- IT Project Management
- Best practice in project documentation
- Regulatory Standards in Banking Industries (such as Monetary Authority of Singapore and Bank Indonesia regulation)

**IT –PMO Officer**

**3-6 Months**

Requirements
- Study background major in Computer Science or Information System
- Good command in English (verbal & written)
- Sufficient knowledge of computer applications (i.e. MS Office)
- Good knowledge of SDLC
- Experience in any project management
- Strong analytical skill, detail-oriented, hard working and passionate to learn
- GPA min. 3.00 (Scale of 4.00)
- Has completed at minimum 2 years study in university

What will you learn?
- IT Application and Infrastructure Environment in Banking industry
- IT Project Management
- Best practice in project documentation
- Regulatory Standards in Banking Industries (such as Monetary Authority of Singapore and Bank Indonesia regulation)

**System Quality Assurance/Software**

**3-6 Months**

Requirements
- Study background in Accounting or any majors
- Good command in English (verbal & written)
- Sufficient knowledge of computer applications (i.e. MS Office)

What will you learn?
- Banking operation processes
- Best practice in project documentation
- Regulatory Standards in Banking Industries (such as Monetary Authority of Singapore and Bank Indonesia regulation)

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- Knowledge in Accounting is beneficial
- Strong analytical skill, detail-oriented, hard working and passionate to learn
- GPA min. 3.00 (Scale of 4.00)
- Has completed at minimum 2 years study in university

What will you learn?
- Banking Applications
- Business Process in area within T&O
- Accounting Standards (i.e. Indonesian PSAK)
- Regulatory Standards in Banking Industries (such as Monetary Authority of Singapore and Bank Indonesia regulation)

General T&O Internship
3-6 Months

Requirements
- Study background major in Information System, Management, Finance, or Accounting
- Good command in English (verbal & written)
- Sufficient knowledge of computer applications (i.e. MS Office)
- A highly driven and motivated self starter with a strong commitment in achieving career and personal goals
- Excellent interpersonal and communication skills
- GPA min. 3.00 (Scale of 4.00)
- Has completed at minimum 2 years study in university

What will you learn?
- Business Process in area within T&O
- MIS related to management toolkit (MTK), transaction volume forecast, capacity planning, and budget
- Process Improvement project in Institutional Banking, Consumer Banking, Treasury & Market Operations
- Regulatory Standards in Banking Industries (such as Monetary Authority of Singapore and Bank Indonesia regulation)

Internship Application Procedure
Please submit :
- Cover Letter
- Latest CV
- Latest Academic Result
- Recommendation Letter from lecturer/head of school/previous internship experience (if any, it would be an advantage for student)

Email to Mr. David Irawan: davidirawan@dbs.com and CC to aputri@binus.id
For further queries about this internship position, feel free to contact Mr. David by email.

PT Bank DBS Indonesia (DBSI)
Wisma Nusantra, 18th Floor
Jalan M.H. Thamrin Kav.59
Jakarta 10350, Indonesia

HACHIKO
Net Promotor Solution
Hachiko is Customer Loyalty Research and Consulting based on Net Promotor Methodology. We initiated Net Promotor Customer Loyalty Award published in SWA magazine for 2 consecutive years and partner with global Customer Experience Company. Our office is located at Blok M area. Currently we are looking for the following positions:

Business Analyst (BA-H)

Responsibilities:
- Capable to dig and capture client’s problems and provide solution through Hachiko’s approaches and methodology
- Support the client delivery (project preparation, workshop, presentation, reporting, etc.) in the application of Hachiko’s methodology

Requirements:
- Male / Female, max 30 years old
- High performer of post graduated from Business School, preferably major in Marketing
- 1-2 working experience is preferable (not necessary in the same business)
- High motivation to learn
- Fast learner, results driven, self-starter/pro-active, flexible, excellent time management skills
- Have strong analytical skills
- Love dealing with numbers
- Have good communication and presentation skills
- Have an intuitive ability to incorporate disparate ideas into simple but provocative concepts

Business Development Manager (BDM-H)

Responsibilities:
- Establish new business relations with corporate clients, maintaining new and also existing clients
- Create sales projection and reporting

Requirements:
- Male / Female, max 30 years old
- Bachelor degree in any disciplines
- Min 2 years working experience as sales dealing with corporate clients / accounts, preferable having experience in Research Company or Management Consulting
- Having wide network and good relation with primary businesses in Indonesia
- Highly self-motivated and enthusiastic
- Results driven, self-starter/pro-active, flexible, excellent time management skills
- Responsive to clients request
- Excellent communication and presentation skills
- Knowledge / experience in Research, Consulting, & Training industry is an advantage

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For more understanding on the company, please feel free to browse www.yourhachiko.com

If you think that you fulfill the above criteria, please feel free to drop your CV: marlin.silviana@yourhachiko.com and cc aputri@binus.edu

Hachiko

Knowlogy
Corporate University Partner

We are group of creative and talented people in Training and Education Industry. Currently we are looking for:

Business Analyst (BA-K)

Responsibilities:

• Capable to dig and capture client’s training needs, and doing analysis to provide solutions through the training delivery
• Support the client delivery (proposal, training materials, presentation, etc.)

Requirements:

• Male / Female, max 30 years old
• High performer of post graduated from Business School, preferably major in Marketing
• Working experiences in training company preferable
• High motivation to learn
• Fast learner, results driven, self-starter/pro-active, flexible, excellent time management skills
• Have strong analytical skills
• Have good communication and presentation skills
• Have a strong theoretical understanding and practical business application

Business Development Manager (BDM-K)

Responsibilities:

• Establish new business relations with corporate clients, maintaining new and also existing clients
• Create sales projection and reporting

Requirements:

• Male / Female, max 30 years old
• Bachelor degree in any disciplines
• 2 years or more experiences in Research Company, Advertising, Management Consulting, or Business to Business
• Having wide network and good relation with primary businesses in Indonesia
• Proven track record in achieving sales target and customer satisfaction
• Highly self-motivated and enthusiastic

StartUp Company

A startup company that specialized in customized IT application projects for Multinational Companies is URGENTLY looking for candidate with the requirements:

• C# and asp.net expertise
• Top quality process capability
• Strong methodology knowledge
• Startup spirit
• Monthly Entrance salary: 6-10 millions rupiah

Please submit your application (CV+letter) in English to Mr. Pascal: pascal_coffre@yahoo.fr

StartUp (National) Company